

Message Text

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PAGE 01 CALCUT 01403 041326Z
ACTION NEA-10

INFO OCT-01 EA-12 ISO-00 EB-08 TRSE-00 OMB-01 DOE-15
SOE-02 CIAE-00 INR-10 NSAE-00 DODE-00 INT-05
OES-09 /073 W
-----094393 050750Z /21

R 041020Z AUG 78
FM AMCONSUL CALCUTTA
TO USDOC WASHDC
INFO AMEMBASSY NEW DELHI
SECSTATE WAHSDC 6793
AMEMBASSY SINGAPORE
AMCONSUL BOMBAY
AMCONSUL MADRAS

UNCLAS CALCUTTA 1403

E.O. 11652: NA
TAGS: BEXP BTIO IN
SUBJECT: EARLY WARNING; TRADE OPPORTUNITY: PACKAGE CONTRACT
FOR OILFIELD EQUIPMENT SUPPLY FOR OIL INDIA LTD.'S EXPLORATORY
DRILLING PROJECT IN THE MAHANADI OFFSHORE AREA

1. CAPT. RAY M. JOLLY, CHIEF EXECUTIVE, BAY MARINE,
1E, SONALI, 8/2A ALIPORE PARK ROAD, CALCUTTA 700027,
WEST BENGAL, HAS ASKED CONGEN TO ASSIT HIM IN LOCATING
AMERICAN FIRMS, ENGAGED IN OFFSHORE DRILLING ACTIVITIES,
AND PREFERABLY HAVING BRANCH OPERATIONS IN SINGAPORE, TO
ENTER INTO A PACKAGE DRILLING CONTRACT, WHICH WOULD
INCLUDE CHARTER OF AN OFFSHORE RIG/DRILL SHIP, SUPPLY
BOATS, AND RELATED EQUIPMENT.

2. CAPT. JOLLY'S PROPOSAL IS MADE AS A MIDDLE MAN
INVOLVING OIL INDIA LTD., DULIAJAN, ASSAM. ACCORDING
TO CAPT. JOLLY, OIL INDIA IS CURRENTLY MAKING
PREPARATION TO DRILL 3-4 EXPLORATORY WELLS IN
THE MAHANADI OFFSHORE AREA TO A DEPTH OF 5,000
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METERS AND WATER DEPTHS FROM 15-50 METERS, MEASURING
ABOUT 12000 SQ KILOMETERS, WHICH HAS BEEN AWARDED
TO THEM. THIS OFFSHORE REGION IS ON INDIA'S EAST
COAST, ABOUT 80 KILOMETERS NORTH OF PARADIP PORT.
OIL INDIA IS PLANNING TO INVITE GLOBAL TENDERS SOME
TIME EARLY SEPTEMBER 1978. THEIR PREFERENCE WILL
BE FOR A SINGLE OPERATION TO HANDLE THE ENTIRE

DRILLING OPERATION ON A PACKAGE CONTRACT BASIS, FOR BETTER ECONOMICS. THEY EXPECT TO FINALIZE THE CONTRACT BY NOVEMBER 1978, FOR WORK TO COMMENCE IN MARCH 1979.

3. ACCORDING TO CAPT. JOLLY, HIS FIRM, WHICH DESIRED TO NEGOTIATE THIS CONTRACT WITH INTERESTED AMERICAN OFFSHORE DRILLING COMPANY, AS INTERMEDIARY FIRM, IS A PROFESSIONAL ORGANIZATION WITH A TEAM OF THREE KEY PERSONNEL--A MASTER MARINER WITH SEVERAL YEARS OF COMMAND AND MANAGEMENT EXPERIENCE: A MARINE ENGINEER, AND A DIRECTOR OF AN ENGINEERING FIRM.

4. ACTION REQUESTED: USDOC IS REQUESTED TO DISSEMINATE CAPT. JOLLY'S PROPOSAL AND ALERT ALL OFFSHORE DRILLING AMERICAN FIRMS, IF THEY WOULD BE INTERESTED IN THIS IMPORTANT AND MAJOR TRADE OPPORTUNITY. DEPENDING ON THE RESULTS OF THE DRILLING, IT WILL BE A STEPPING STONE FOR THE FIRM, WHICH WILL SUCCEED IN SECURING THIS CONTRACT, FOR FUTURE OFFSHORE BUSINESS WITH OIL INDIA LTD. INTERESTED FIRMS MAY WRITE DIRECTLY TO CAPT. RAY M. JOLLY BAY MARINE, 1E SONALI, 8/2A ALIPORE PARK ROAD, CALCUTTA 700027, WEST BENGAL, INDIA.

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5. POST WILL REPORT THE GLOBAL TENDER AS AND WHEN ANNOUNCED BY OIL INDIA LTD., DULIAJAN, ASSAM. PERKINS

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Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 04 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CALCUT01403
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: CALCUTTA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780899/aaaadfap.tel
Line Count: 97
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Original Classification: UNCLASSIFIED
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
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